

SUCCESS STORY

Culy Contracting

Increased efficiencies by automating manual processes

GPSINSIGHT





Company Profile



Company:

Culy Contracting

Industry:

Construction

Location:

Winchester, IN

Website:

www.culycontracting.com

Company

Culy Contracting provides construction service, focusing primarily on the water and sewer industry, commercial, residential, and municipalities.

Challenge

Initially, Culy Contracting started researching telematics solutions to find a compliant Electronic Logging Device (ELD). However, before GPS Insight, there was no process in place for keeping track of when different preventative maintenance (PMs) were due for each truck. On any given week, multiple drivers would arrive at the same time in need of oil changes, inspections, and other service. This approach affected their vehicle downtime and ability to perform maintenance in a timely manner.

Culy Contracting drivers need to keep track of their mileage in each state for the International Fuel Tax Agreement (IFTA) report. The necessary paperwork for IFTA reporting must be completed monthly and requires an account of miles driven for each truck in every state they visit. Doing this manually wasted countless man hours going through hand-written paperwork from the drivers, making corrections, and translating that data into IFTA reports.

Solution

How Culy Contracting Succeeded

As Culy Contracting researched ELD compliant solutions, they began to identify areas of the business that could benefit from the insight of a holistic fleet management approach.

They ultimately chose GPS Insight because of their easy to use ELD system and partnership with Amerisure Insurance, their insurance provider.

Providing an Easy to Use Compliant System

Even though only 37 of the 101 trucks needed to comply with the ELD mandate, Culy Contracting also decided to deploy the ELD tablet into 28 other trucks. This was in part because of how easy the system is to use, but also because of how valuable the on-screen navigation inside the cab (Magellan navigation) is. They also saw the value in having the tablets in non-ELD trucks for Driver Vehicle Inspection Reports (DVIRs) for maintenance purposes.

Automating Manual Processes

Utilizing GPS Insight has dramatically decreased the number of man-hours it takes to complete IFTA reports. This process has been completely automated with a state mileage report, generated within the GPS Insight system, which breaks down the number of miles driven within each state per month. Now, all of the necessary IFTA report information is provided without error and can be quickly filled out.

Streamlining Vehicle Maintenance

Making the vehicle maintenance process much more efficient is one of the biggest returns Culy Contracting has seen from the GPS Insight system. They now automate this process and set to schedule their annual inspections, oil changes based on miles driven, and other preventative maintenance. Using the GPS Insight ELD tablets for DVIR has streamlined their maintenance process. The service manager is now prepared knowing which trucks are coming in for service and efficiently planning for downtime.

Knowing what [service] is coming up and what's due has helped out tremendously. The service manager isn't waiting for the drivers to come in anymore. He's scheduling and telling them when to come in to get service.

—**Stephen Hinkle**
Fleet Manager
Culy Contracting



Highlights

- Tracked and recovered equipment worth **\$350,000**
- **Dramatically reduced** number of man-hours



Products Links

- [GPS Tracking](#)
- [Compliance](#)

Benefits

Shortly after implementing GPS Insight, Culy Contracting experienced theft of multiple vehicles, trailers, and equipment in one incident. A driver noticed that they weren't where they were supposed to be while looking at the map. Culy Contracting immediately contacted authorities and was able to recover all vehicles, trailers, and equipment worth \$350,000!

As part of the Amerisure partnership, Culy Contracting has quarterly reviews with their dedicated Customer Account Manager from GPS Insight to review how the vehicles are performing in regard to safety. There are four key areas they address – rapid acceleration, harsh deceleration, speeding events, and posted speed events. Since implementing GPS Insight, their heavy-duty vehicle safety events have decreased by 119%.

Why should businesses use GPS Insight? "From maintenance to state mileage, it makes life so much easier," said Stephen Hinkle.

Because of the [GPS Insight] system, it was back on our lot in 24 hours. Without it, the truck would have been chopped up and gone.

—**Stephen Hinkle**
Fleet Manager
Culy Contracting

About GPS Insight

GPS Insight helps fleet and field service businesses by delivering innovative solutions and actionable insights. Organizations across the globe turn to GPS Insight when they have high operating costs, are worried about safety on the roads, and struggle with fleet and field inefficiencies that waste valuable time and money. GPS Insight offers best-of-breed technology for organizations with drivers and technicians in the field, fleets of vehicles, trailers, and other mobile assets. GPS Insight provides many solutions that include vehicle and asset tracking, fleet management, AI-enabled smart cameras, field service management, and regulatory compliance solutions.

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